

The modern life is characterized by speed, change and time pressure in leisure and business. But also the desire for fresh products at home and on the go. And in such a way that it functions as quickly, simply and easily as possible - mobile, independent and safe.

By providing `SKIMO, we offer companies a product that supports this attitude to life. Thus enabling the new way of shopping - At home, on the road - everywhere!

- Mobile app for end customers
- Product information and filters, loyalty and more
- Payment and Processes
- Favorites, nutritional values and much more.
- Direct channel to the end customer via messages

- Purchasing history
- Live inventory always visible in app/back-end
- Simple app for fillers
- Backend for Logistics / Planning
- Data Analysis/Dashboard
- End-to-end processes
- Reduce food waste

`SKIMO - Smart Personal Vending Online, Offline and Logistics merged into one product



Our product `SKIMO combines

- Logistics chain from A to Z - Analysis to ZeroWaste
- Assignment and packaging using apps
- Always up-to-date inventory for all parties involved
- Automated process steps
- Simple operation and installation
- Combination possibilities with other modules such as SmartLock, AR+, Blockchain, smartERP and integration into your ERP-System or any other system



Smart Drinks Machine - Get a drink when you want

The advantages

- Customer knows...
 - always what is in which vending machine before being there
 - the flavors and whether there are promotions
 - what he has drunk already – health living function can be provided



- The Company using `SKIMO...
 - always has live inventory and live data to work with
 - Can direct logistics and also integrate moving warehouse into analytics
 - provide a new recycle process for any emptied products



With `SKIMO you have a place in the foremost frontline with your customers. We call it „NoCommerce“ - automatic ordering, booking and for the end customer finally a solution that quickly and easily optimizes food use.

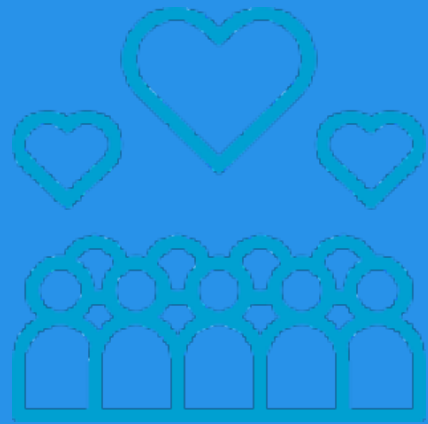
`SKIMO can do even more for and you and your customers

You as provider:

- health state check in the central backend
- Create promotions for specific user groups
- Create combos on the fly - e.g. hot weather: 2 for 1
- Create gamification and embed your machines in an event

End-Customer

- Loyalty programs with e.g. sweepstakes or promotions
- show all places on a map and their fillings
- guide to next vending machine
- many more...



How `SKIMO works for an end-user

Step 1: Install App, Create login

Step 2: Go to vending machine & press ‚Open door‘ button on the app, put your mobile in your pockets.

Step 3: Take out what you want and close the door

Step 4: Get the bill notification. Enjoy your product.

A vending machine powered by `SKIMO is consumer friendly, easy to use, works without cash, has always online inventory, knows its state and provides more information for the company. It integrates also in the logistics processes.

`SKIMO is a base for new opportunities in business too - like Shareconomy, Vending Machines and many more - contact us on www.skimo.io or info@skimo.io





Facts of Market GoLive in CH

45 000 products sold

during 9 months operation (2019)

9 places, >500 users

99.5% correctly booked

 <p>`Smart</p> <p>`SKIMO knows what is in the cabinet / box / fridge. Thus you always have an actual inventory. And your customers too. No more frustration</p>	 <p>`Mobile App</p> <p>`SKIMO is fully useable with a mobile App. By your inventory manager, your provider and your customer. Identified interaction.</p>
 <p>`Kool</p> <p>The modern way to interact with the fridge or any box is with `SKIMO. Open by a click of the button in the app, take the goods and go away. Automatic Invoicing. No hassle or manual interaction needed.</p>	 <p>`Opportunistic</p> <p>Products which are liked and loved can be put in the fridge by the delivery person anytime. Products with an expiring date will be shown in the DeliveryApp to take it out. Opportunistic planning</p>

`SKIMO is the new technology for your smart [fridge, take away, vending machine]

Since January 2019 we are live on market and are testing the Swiss market together with a big company for gourmet food in business environments in Switzerland. So we know `SKIMO works.

With a international network of resources we can deliver worldwide solutions in a short time. `SKIMO is always a project - so a bit of work is always to be done. Logistics wise often more ...

Fridge

A smart fridge for B2B2C markets. Deliver your food to offices, events and other places - directly to the users. SKIMO covers the whole production, delivery and inventory process for you.

Take Away

A SKIMO enabled smart box with takeaway goods. You open the box over the app, take the product and get invoiced automatically. Hands free experience. Imagine what you can do.

Retail

A completely new shop experience. Enter the shop, take goods - Approve the amount in the app or on the drink - go out and enjoy. No scanning of code needed. That simple. And not as costly as a camera set.

Hotels

Finally a hotel bar - in your room - where all goods are automatically billed and re-ordered. You drink your gin the next time you enter your room there is a new one. Simple.

Industry

Ever wondered where your tools are going? Or when to do a service? Or seed another business idea - speaking of Shareconomy? SKIMO powered tools lending is there for you.

Coffee

Do you like your coffee? Don't live to be standing in a row? So - why not try out SKIMO powered coffee vending machine? Open 7*24*365 (or 366) - For your daily coffee needs!



Possible Fields of Application

Ecological

`SKIMO reduces food waste. Because of the automatic inventory system we can also provide time or date based discounts. And by proposing what and how much to produce we also help reduce food waste at the sources.

Even more - with `SKIMO you can also provide a system for deposit of packaging for a full recycle process.



IoT

`SKIMO is an IoT product. Thus you always know the state of your goods. We do also perceive IoT creating a new thrive for a new economy of micro-enterprises by `SKIMO.



`SKIMO is easy to use. For everyone. The end customer just opens `SKIMO with a click on a button. No more interaction needed. And the delivery persons? The same - guided and step-by-step process to provide new goods in the `SKIMO. Easy. Smart. Fast.

`SKIMO

Smart Fridge, Smart Box, Smart Logistics



Useability is in focus - `SKIMO has defined API's and thus provides you with a development basis on which you can built your on app in an ease of time. We support you or can even built the app from scratch with your design. We have a product factory on hand with great people to work with.

`SKIMO Use Case - Smart B2B2C Fridge named ,EMIL FRÖHLICH' by the biggest swiss catering company

By the proven technologies of RFID and standard tags as well as a dedicated reading software for optimized scanning we are able to provide up to 200 products in a standard fridge - even water, soups, sandwiches, salads and more.

The process of delivering goods is also maintained by `SKIMO - from production propositions, amounts up to the timing - everything the delivery person can see directly in `SKIMO - plain simple.



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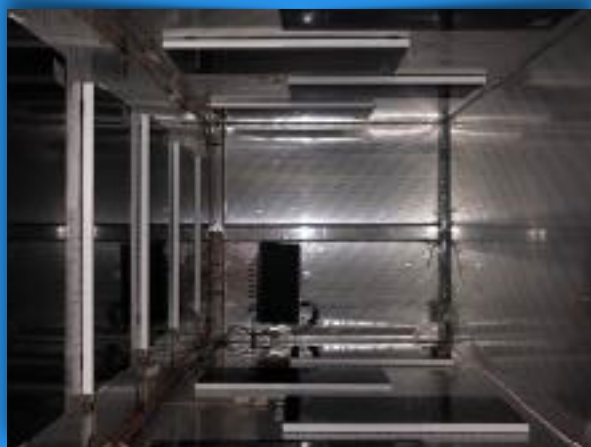
For one of our current customers we also created a check-in cabinet where they can put in up to 500 products in one step. Thus checkin is easily done. With four steps - the products are checked in to the system and be stored refrigerated for later delivery.

Step 1: Open the door

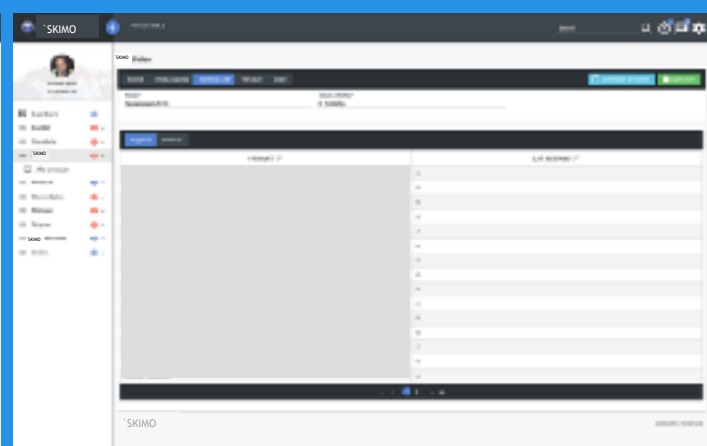
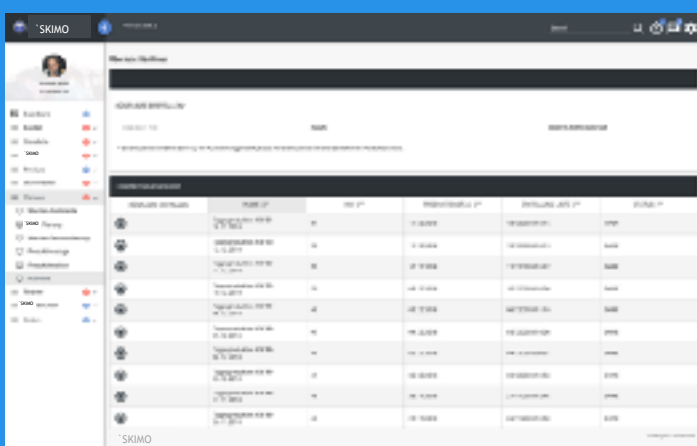
Step 2: Put products in cabinet

Step 3: Let `SKIMO checkin do the magic

Step 4: Store your products and deliver it when needed



Backend provides full functionality from Planning over Analytics up to sales insights and reports and integration into own systems like SAP



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